UNION GROUP

PROFIT AND LOSS STATEMENT (consolidated)
for the year ended 31 December 2023

	Note	2023 BGN'000	2022 BGN'000
A. Expenses			
1. Expenses on raw materials, consumables and hired services, including:	5	**21 274**	**17 836**
a) raw materials and consumables		8 770	6 504
b) hired services		12 504	11 332
2. Personnel costs, including:	6	**11 846**	**10 135**
a) remuneration expense		5 799	5 092
b) social security contributions, including:		1 232	1 106
aa) related to pensions		*913*	*829*
c) other personnel costs		4 815	3 937
3. Depreciation/amortisation expense and impairment loss, including:	10,12,13	**7 468**	**8 087**
a) depreciation/amortisation expense and impairment loss on tangible fixed and intangible assets, including:		7 468	8 087
aa) depreciation/amortisation expense		*7 468*	*8 087*
4. Other expenses, including:	7	**1 720**	**1 138**
a) carrying amount of assets sold		1 288	494
Total operating expenses (1 + 2 + 3 + 4)		**42 308**	**37 196**
5. Impairment loss on financial assets		**62**	**117**
6. Interest expense and other finance costs, including:	8	**8**	**54**
a) foreign currency exchange losses		8	23
b) interest expense and charges on loans		-	31
Total finance costs (5 + 6)		**70**	**171**
Total expenses (1 + 2 + 3 + 4 + 5 + 6)		**42 378**	**37 367**
7. Accounting profit for the year (total revenues - total expenses)		**7 010**	**23 348**
8. Tax expense on profit	9	(2 408)	(2 408)
9. Net profit for the year (7 + 8), including:		**4 602**	**20 940**
Net profit for the owners of the parent company		*16 102*	*16 102*
Net profit for the minority interests		*4 838*	*4 838*
Grand total (Total expenses - 8 + 9)		**49 388**	**60 715**

	Note	2023 BGN'000	2022 BGN'000
B. Revenues			
1. Net sales revenue, including:	3	**47 652**	**59 613**
a) services		35 222	29 472
b) finished goods		11 723	29 523
c) goods for sale		707	618
2. Other revenue, including:	4	**1 166**	**1 033**
a) grant income		225	547
b) sales of tangible fixed assets		200	12
c) sales of materials		1	9
3. Amortisation of negative goodwill	11	**31**	**31**
Total operating revenues (1 + 2 + 3)		**48 849**	**60 677**
4. Income from other investments and loans recognised as non-current (long-term) assets, including:		**24**	**32**
5. Interest income and other finance income, including:		**515**	**6**
a) gains from dealing in financial assets		465	-
b) interest income		44	6
c) gains from dealing with financial assets, held for trading		6	-
Total finance income (4 + 5)	8	**539**	**38**
Total revenues (1 + 2 + 3 +4 + 5)		**49 388**	**60 715**
Grand total (Total revenues)		**49 388**	**60 715**

The accompanying notes on pages 5 to 53 form an integral part of these financial statements.

Executive Director:
Todor Aleksandrov

Preparer:
Vania Papazova
(Chief Accountant)

This is a translation from Bulgarian of the consolidated financial statements of Union-Group AD for year 2023

ЮНИОН ГРУП АД - СОФИЯ
UNION GROUP AD - SOFIA

AUDITED BY BDO AFA
17/09/2024

UNION GROUP

BALANCE SHEET (consolidated)

as at 31 December 2022

	Note	31.12.2023 BGN'000	31.12.2022 BGN'000
ASSETS			
A. Non-current (long-term) assets			
I. Intangible assets			
1. Concessions, patents, licences, trademarks, software and other similar rights and assets	10	4 363	4 363
2. Goodwill	11	(722)	(722)
Group I total:		**3 641**	**3 641**
II. Tangible fixed assets			
1. Land and buildings, including:		6 701	6 701
- land		*1 749*	*1 749*
- buildings		*4 952*	*4 952*
2. Ships		39 329	39 329
3.Machines, production equipment and other assets		32 543	32 543
4. Motor vehicles (cars)		492	492
5. Advances granted and tangible fixed assets in progress		661	661
Group II total:	12	**79 726**	**79 726**
III. Non-current financial assets			
1. Long-term investments, including:	13	14 878	14 878
- investment property		*14 878*	*14 878*
2. Loans granted to related parties	14	2 151	2 151
Group III total:		**17 029**	**17 029**
IV. Deferred taxes	22	**478**	**478**
Section A total:		**100 874**	**100 874**
B. Current (short-term) assets			
I. Inventories			
1. Materials and consumables		968	968
2. Finished goods		1 040	1 040
Group I total:	15	**2 008**	**2 008**
II. Debtors			
1. Accounts receivable from clients	16	2 971	2 971
2. Advances paid to suppliers	16	298	298
3. Receivables from loans granted to third parties		2	2
4. Other receivables, including:	17	762	762
over 1 year		*98*	*98*
Group II total:		**4 033**	**4 033**
III. Bank deposits	18	-	-
IV. Cash at bank and in hand, including:			
- cash in hand		83	83
- cash in current bank accounts		55 064	55 064
Group IV total:	19	**55 147**	**55 147**
Section B total:		**61 188**	**61 188**
C. Deferred expenses	20	**642**	**642**
up to 1 year		*235*	*235*
over 1 year		*407*	*407*
TOTAL ASSETS (A + B + C)		**162 704**	**162 704**

	Note	31.12.2023 BGN'000	31.12.2022 BGN'000
EQUITY AND LIABILITIES			
A. Equity			
I. Subscribed capital		20 640	20 640
II. Legal reserves		5 695	5 695
III. Accumulated profits from prior years		102 412	102 412
Net profit/ (loss) for the period		16 102	16 102
Equity attributable to owners of the parent		**144 849**	**144 849**
V. Equity non-attributable to the group (minority interests)		**9 908**	**9 908**
Section A total:	21	**154 757**	**154 757**
LIABILITIES			
B. Provisions and similar liabilities			
1. Provisions for taxes, including:	22	997	997
- deferred taxes		*997*	*997*
2. Provisions for pensions and other similar liabilities	23	321	321
Section B total:		**1 318**	**1 318**
C. Creditors			
1. Amounts owed to financial institutions, including:	24	*6*	*6*
up to 1 year		*6*	*6*
over 1 year		-	-
2. Finance lease liabilities, including:	25	-	-
up to 1 year		-	-
over 1 year		-	-
3. Advances received from clients, including:	26	467	467
up to 1 year		*467*	*467*
4. Accounts payable to suppliers, including:	26	1 440	1 440
up to 1 year		*1 440*	*1 440*
5. Amounts owed to affiliated undertakings, including:	27	104	104
up to 1 year		*104*	*104*
6. Other liabilities, including:	28	3 189	3 189
up to 1 year		*2 975*	*2 975*
over 1 year		*214*	*214*
- tax payables, including:		*1 423*	*1 423*
up to 1 year		*1 423*	*1 423*
- payables to personnel, including:		*876*	*876*
up to 1 year		*876*	*876*
- payables for social security, including:		*166*	*166*
up to 1 year		*166*	*166*
Section C total, including:		**5 206**	**5 206**
up to 1 year		*4 992*	*4 992*
over 1 year		*214*	*214*
D. Grants and deferred income, including:	29	**1 423**	**1 423**
- grants		*1 423*	*1 423*
TOTAL EQUITY AND LIABILITIES (A + B + C + D)		**162 704**	**162 704**

The accompanying notes on pages 5 to 53 form an integral part of these financial statements.

The financial statements on pages 1 to 53 were approved by the Board of Directors and signed on 17 September 2024 by:

Executive Director:
Todor Aleksandrov

Preparer:
Vania Papazova
(Chief Accountant)

ЮНИОН ГРУП АД - СОФИЯ * UNION GROUP AD - SOFIA

This is a translation from Bulgarian of the consolidated financial statements of Union-Group AD for year 2023

AUDITED BY BDO AFA
17/09/2024

UNION GROUP

CASH FLOWS STATEMENT (consolidated)
for the year ended 31 December 2023

	Note	2023 BGN'000			2022 BGN'000		
		Proceeds	Payments	Net cash flow	Proceeds	Payments	Net cash flow
A. Cash flows from operating activities							
Cash flows related to trade counterparts (clients and suppliers), including:		55 249	26 688	28 561	66 199	20 587	45 612
Cash flows related to personnel and social security		-	11 600	(11 600)	-	9 874	(9 874)
Cash flows from grants		170	-	170	685	-	685
Taxes paid and refunded (except income taxes)		3 340	4 518	(1 178)	2 944	7 617	(4 673)
Income taxes paid and refunded		-	1 597	(1 597)	31	2 045	(2 014)
Other cash flows from operating activities		747	1 784	(1 037)	552	2 134	(1 582)
Total cash flows from operating activities		**59 506**	**46 187**	**13 319**	**70 411**	**42 257**	**28 154**
B. Cash flows from investing activities							
Cash flows related to financial assets, held for trading		-	30 991	(30 991)	-	-	-
Remitted (placed) bank deposits, net		-	4 792	(4 792)	14 776	-	14 776
Interest received on bank deposits		37	-	37	-	-	-
Cash flows related to tangible fixed assets and intangible assets		-	1 771	(1 771)	12	1 053	(1 041)
Cash flows related to investment property		-	1	(1)	-	1	(1)
Cash flows related to loans granted to related parties (shareholders)		2 151	978	1 173	-	-	-
Interest received on loans granted to related parties		24	-	24	32	-	32
Cash flows related to loans granted to third parties		-	-	-	2	-	2
Total cash flows from investing activities		**2 212**	**38 533**	**(36 321)**	**14 822**	**1 054**	**13 768**
C. Cash flows from financing activities							
Dividends paid to the owners of the parent company		-	21 318	(21 318)	-	15 060	(15 060)
Dividends paid to minority owners		-	1 730	(1 730)	-	2 830	(2 830)
Cash flows, related to decrease of share capital of subsidiaries (minority interests)		-	32	(32)	-	1 296	(1 296)
Cash flows, related to bank loans		-	-	-	-	8 477	(8 477)
Interest and charges paid on bank loans		-	-	-	-	14	(14)
Payment of finance lease liabilities		-	-	-	-	32	(32)
Cash flows related to loans from related parties (associates, subsidiaries, joint undertakings)			-	-		319	(319)
Interest paid on loans from related parties		-	-	-	-	3	(3)
Total cash flows used in financing activities		-	**23 080**	**(23 080)**	-	**28 031**	**(28 031)**
D. Change in the cash flows for the year (A + B + C)				**(46 082)**			**13 891**
E. Cash flows at the beginning of the year				**55 147**			**41 256**
F. Cash flows at the end of the year	19			**9 065**			**55 147**

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Executive Director:
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Preparer:
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17/09/2024

UNION GROUP

EQUITY STATEMENT (consolidated)
for the year ended 31 December 2023

	Note	Equity, attributable to owners of the parent					Equity non-attributable to the group (minority interests)	Total equity
		Share capital, subscribed	Legal reserves	Retained earnings	Net profit/ (loss) for the year	Total		
		BGN'000	BGN'000	BGN'000	BGN'000	BGN'000	BGN'000	BGN'000
1. Balance at 1 January 2022	21	**20 640**	**5 695**	**111 191**	**6 281**	**143 807**	**9 041**	**152 848**
Changes in share capital for 2022								
2. Net profit for the year		-	-	-	16 102	16 102	4 838	20 940
3. Transfer to retained earnings		-	-	6 281	(6 281)	-	-	-
4. Distribution of profit for:		-	-	*(15 060)*	-	*(15 060)*	*(2 571)*	*(17 631)*
- dividends		-	-	(15 060)	-	(15 060)	(2 571)	(17 631)
5. Effects assumed by minority owners on:		-	-	-	-	-	*(1 400)*	*(1 400)*
** Decrease of share capital of subsidiaries*		-	-	-	-	-	*(1 400)*	*(1 400)*
6. Balance at 31 December 2022	21	**20 640**	**5 695**	**102 412**	**16 102**	**144 849**	**9 908**	**154 757**
Changes in share capital for 2023								
7. Net profit for the year		-	-	-	4 970	**4 970**	1 215	**6 185**
8. Transfer to retained earnings		-	(211)	16 313	(16 102)	-	-	-
9. Distribution of profit for:		-		(21 318)	-	**(21 318)**	(2 207)	**(23 525)**
- dividends		-		*(21 318)*	-	*(21 318)*	*(2 207)*	*(23 525)*
10. Balance at 31 December 2023	21	**20 640**	**5 695**	**97 407**	**4 970**	**128 501**	**8 916**	**137 417**

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